

Enporion

Enporion is a supply chain services company and electronic marketplace, focused primarily on the utility industry and its suppliers, providing measurable value through the utilization of our electronic tools and processes. Enporion drives supply chain optimization of its buyers and suppliers by leveraging leading information technology and best business practices with highly skilled and customer-focused employees.

One Connection to Enporion connects your supply chain to the world.

Whether your company is a buyer or a supplier, or even acts as both, Enporion has the technological wherewithal to maximize the value from your supply chain.

With a single connection to a unified platform, Enporion is able to efficiently deliver a wide array of services to your organization while eliminating the management headaches. You aren't in the e-procurement business: you shouldn't have to waste precious resources trying to go it alone. With just one connection, your company gains access to many buyers or many suppliers.

It's all about bottom-line savings.

Since being formed in the fall of 2000, Enporion has helped its customers establish an impressive track record of measurable savings in real dollars. Through the use of auctions alone, our customers have saved over 15% of spend, with many individual events delivering savings of 20% or 30% or more. Group Contracts and other e-procurement tools have yielded additional savings.

Besides saving money up front through our procurement services, Supply Chain Manager® and electronic processes can yield significant time savings and reduce the demands on over-stressed resources; and the use of disciplined, auditable processes - such as electronic RFx (eRFx) - will help satisfy the requirements of Sarbanes Oxley.

It's not just about the technology.

E-commerce is equal parts technology and business practices. Enporion isn't just a technology company; we also provide our customers with procurement services that power our whole marketplace. From aggregated buying via Group Contracts to Dynamic Commerce auctions, customized catalog management, or eRFx - we have solutions that will bring real, consistent savings to your organization.

Enporion's customer-focused employees provide the support services that allow your employees to focus more on their sourcing responsibilities and less on the time-consuming tasks of application administration, catalog management, and connections, just to name a few.



Enporion manages all aspects of supplier connection and enablement.

Rather than using scarce resources trying to initiate and manage dozens of connections to different suppliers, you only have to worry about connecting to a single point - the Enporion marketplace. Enporion handles supplier connection and enablement, and can connect you to your suppliers even if they aren't already part of our marketplace. And for your MRO/non-inventory goods, Enporion fully maintains your suppliers' items in our marketplace catalog.

Enporion creates your e-procurement configuration and operates your solution "on demand", enabling all transactions from requisition to invoicing to settlement.

It doesn't matter if you have an existing ERP system or just a web browser and an Internet connection; Enporion's full spectrum of e-procurement configuration and hosting options is available to you.

Processing paper is an inefficient use of time and money. Instead of waiting weeks for a paper requisition to turn into a purchase order and get sent back as an invoice and then processed for payment, let Enporion's Supply Chain Manager®, handle the transactions electronically. By handling the whole lifecycle, from requisition to settlement, you can achieve significant process savings.